Commissioning: “pace, purpose and passion”

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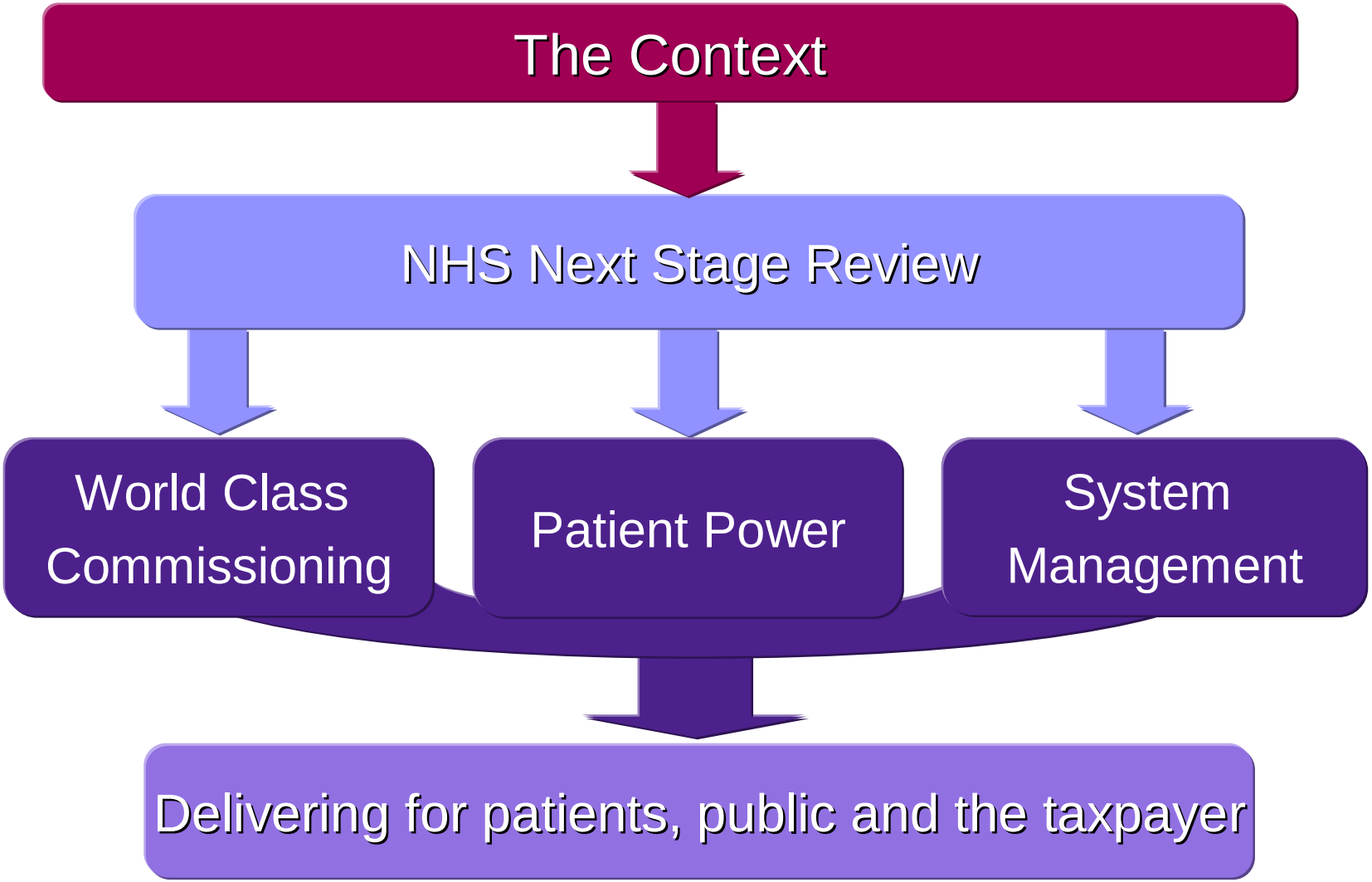
Today's outline



Vision

Better health and well being for all

- People stay healthier for longer – “adding life to years.”
- People live longer and health inequalities are dramatically reduced – ”…and years to life”

Better care for all

- Services are of the best clinical quality and evidence based
- People exercise choice and control over the services that they access so they become more personalised.

Better value for all

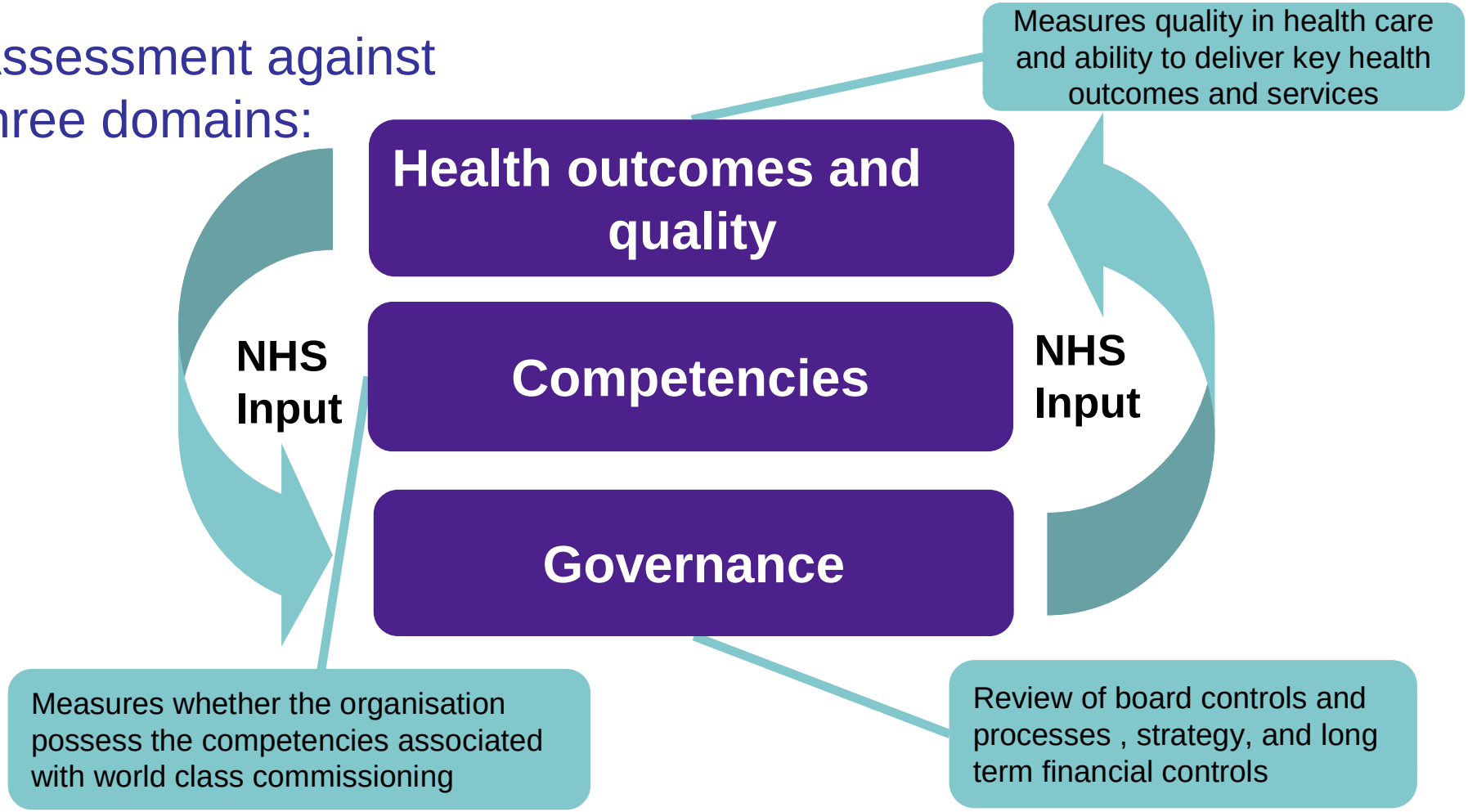
- Informed investment decisions
- PCTs work across organisational boundaries to maximise effective care.

Competencies

1. Locally lead the NHS
2. Work with community partners
3. Engage with public and patients
4. Collaborate with clinicians
5. Manage knowledge and assess needs
6. Prioritise investment
7. Stimulate the market
8. Promote improvement and innovation
9. Secure procurement skills
10. Manage the local health system
11. Make sound financial investments

A commissioner assurance system

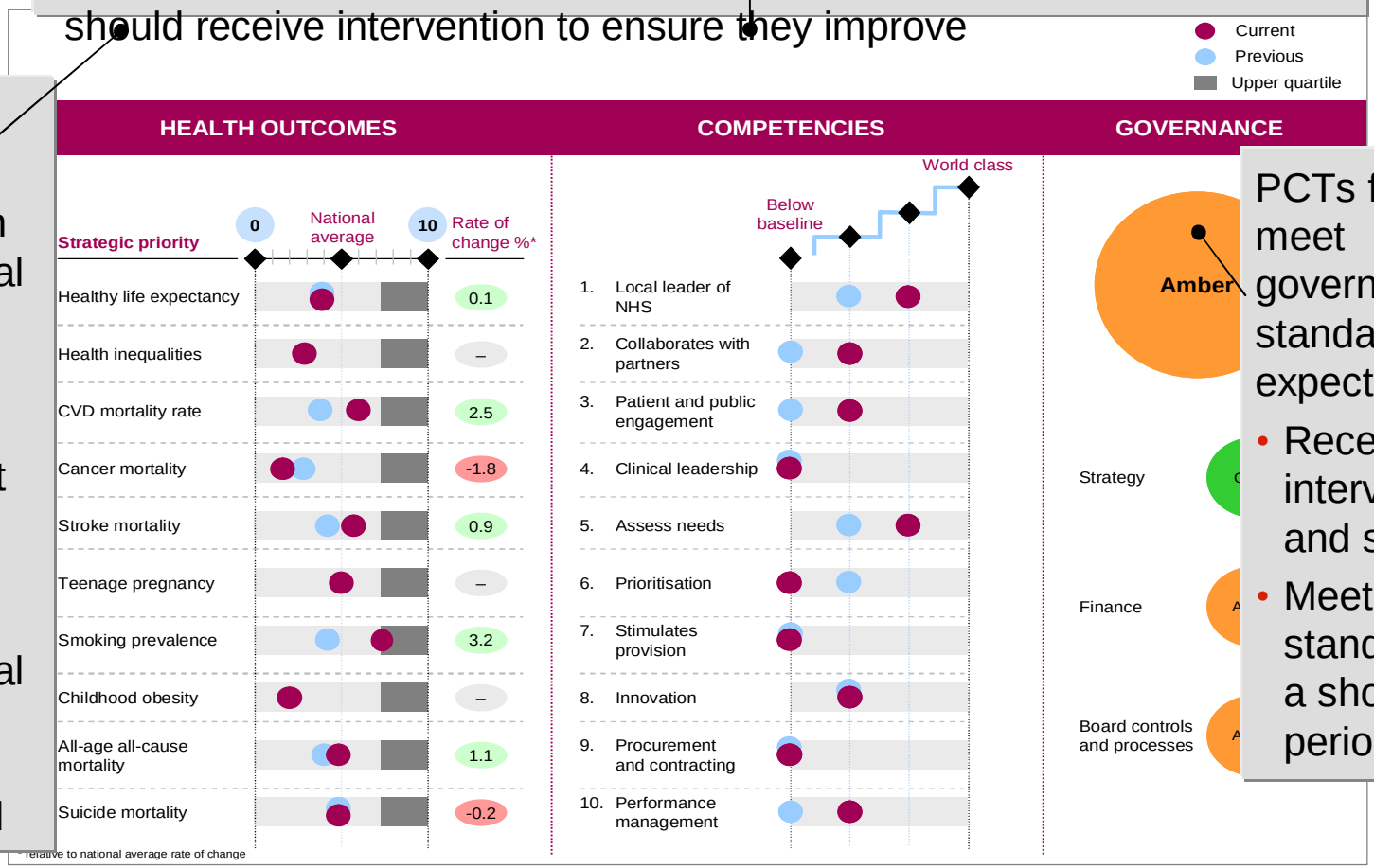
Assessment against three domains:



Incentives and interventions driven by ratings

- PCTs that have improved greatly or reached world class should be recognised. They would also be expected to share their knowledge and experience
- PCTs that remain below baseline, or have had static performance, should receive intervention to ensure they improve

- Those improving faster than the national average should be rewarded
- Those that have lost growth relative to the national average should be addressed



PCTs failing to meet governance standards will be expected to

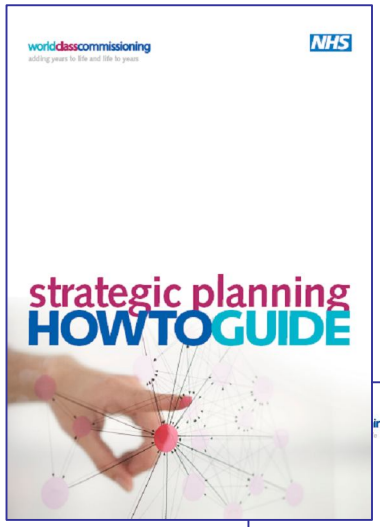
- Receive interventions and support
- Meet the standard within a short time period

Strategic plan

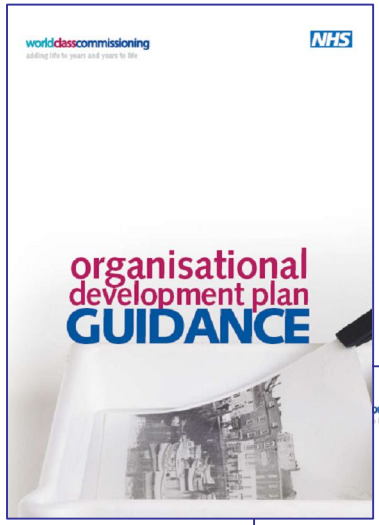
Long term financial plan

Organisational development plan

The toolkit contains guidance PCTs to write their plans



Finance Guidance and Template



Next steps for the NHS

- First cut strategic plans – autumn 08
- Second cut strategic plans – winter 08
- Clinicians highly involved
- Formal assessment of PCTs published – 09/10
- PCT Freedoms in Autumn 08

Extended GP Opening Hours

- Final guidance issued 2 Sept 2008 – along with Directions which brought into effect the Extended Hours Access Scheme DES
- 45% of practices are offering extended opening hours (Aug)
- 71 PCTs have already achieved December target (at least 50% of all practices offering extended hours), but:
  - Some local schemes do not meet core DES requirements
  - 16 PCTs are reporting 0%
  - 17 PCTs have trajectories that fall short of Dec 08 target
  - Need to ensure local public is aware of new arrangements

Ongoing support programme established

Primary Care Procurements

- **First GP-led Health Centre opened** 1 July in Bedfordshire
- Majority of PCTs successfully met 2nd (of 5) performance milestones and are on trajectory to award contracts by the end of December 2008
- PCT Procurement Framework continues to receive excellent feedback with **>120,000 downloads** since Dec 07 launch
- PCTs taking **more proactive position** on media and stakeholder engagement (GP Access Toolkit on NHS CommsLink)
- Further regional **master-classes planned** (bid evaluation, contract award and management and service mobilisation)
- **Excellent progress** to date but some major **challenges** ahead to manage market responses and mobilise services swiftly

Patient Power = better services & outcomes

We are *empowering patients* through:

- **Choice** (of hospital, LTC, GP & maternity service) **+ legal right to choice**
- **Inclusive care planning**
- **Individual budgets**
- **WCC** – involvement in commissioning
- **Incentives** – CQUIN & patient experience
- **Information** – NHS Choices, Patient Prospectus, promotion
- **Diversity of provision** – NHS FTs, Social Enterprises, j/vs, IS, ICOs
- **Increasing IS provision** – ECN alone now £50m pa
- **Encouraging innovation**
- **Transforming Community Services** - delivering high quality responsive services built round patients
- **Big canvas** – will empower up to 15m people

System Management

…is the blend of cooperation, choice & competition required to promote patient and taxpayer benefits & interests

This is underpinned by

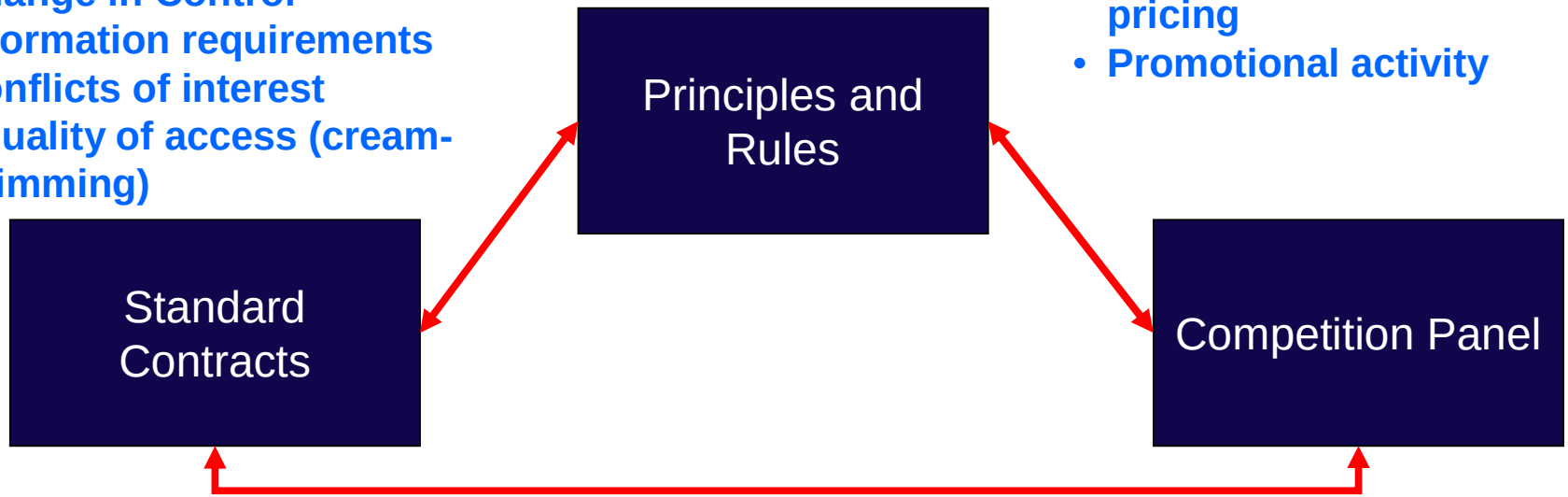
Core principles of system management

- Clarity of purpose
- Transparency
- Objectivity
- Proportionality
- Non-discrimination
- Accountability
- Subsidiarity
- Consistency
- No double jeopardy
- Interdependency

Three core products are the 'engine room' of System Management

- Performance and failure
- Change in Control
- Information requirements
- Conflicts of interest
- Equality of access (cream-skimming)

- Tariff and non-tariff pricing
- Promotional activity



Contract **= primary lever for the Principles and Rules**

Principles and Rules **= wider context of contract in terms of system behaviour**

Panel **= Interpretative and advisory framework for both Contract and Principles and Rules**

Co-operation and Competition Panel

The Panel will:

- **Be a non-statutory** advisory **body only.**
- **Be operational by October 2008.**
- **Have an** independent **Chair, operational Vice Chair and a range of expert Panel members (economists, lawyers, procurement and consumer specialists etc).**
- **Apply the** Principles and Rules for Co-operation and Competition **which now apply to all PCT contracted/funded services.**
- **Set a growing body of precedent**
- **Inform NHS competition policy**
- **By its processes and terms of reference, incentivise resolution of competition issues at a** local **level**
- **Sit within clear regional (SHA-led) processes for dispute resolution**

Accelerating towards a rules-based, patient-driven, commissioner-led system

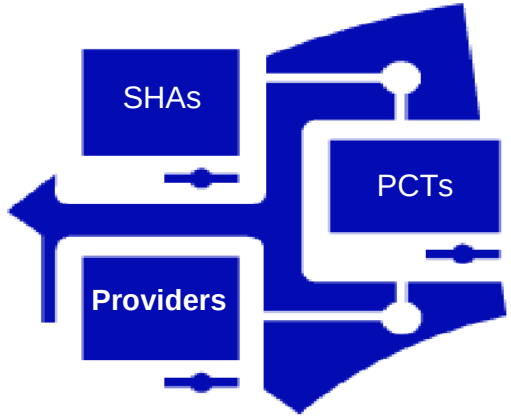
In place :

- Principles and Rules for Cooperation & Competition (Nov. 2007)
- *National Contract – Hospital Services* (Nov. 2007)
- *Promotion Code* (March 2008)
- *Free Choice* (April 2008)
- *Framework for Managing Choice & Competition* (May 2008)
- *PCT Procurement Guide* (May 2008)

On its way :

- ***Transactions** Manual* (Sept.)
- *Legal Powers* – guide to (Oct./Nov.)
- *PCT Procurement Portal* (Oct.)
- *Cooperation & Competition Panel* (Oct.)
- *National Contracts for Ambulance, Mental Health & Community Services* & revised *National Contract Hospital Services for CQUIN* (Nov.)
- *Detailed market analyses* for every PCT in 5 SHAs (by Oct.) – will spur a major round of market-testing from April 2009/10 ; others will follow suit

When combined together



Patient Power

World Class Commissioning

System Management

Primary Care Reforms

Designed to stimulate and innovate