Progressing with Integrated Care without being a National Pilot

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Integrated Health Partners

IHP

What is the problem?

Fundamental shift from Acute to Chronic Care

Changes		**Gaps**
Hospital to Community	⇨	Specialist input outside hospital
NHS provider to payer	⇨	Provider market manager
Block funding to PbR	⇨	PBC not working

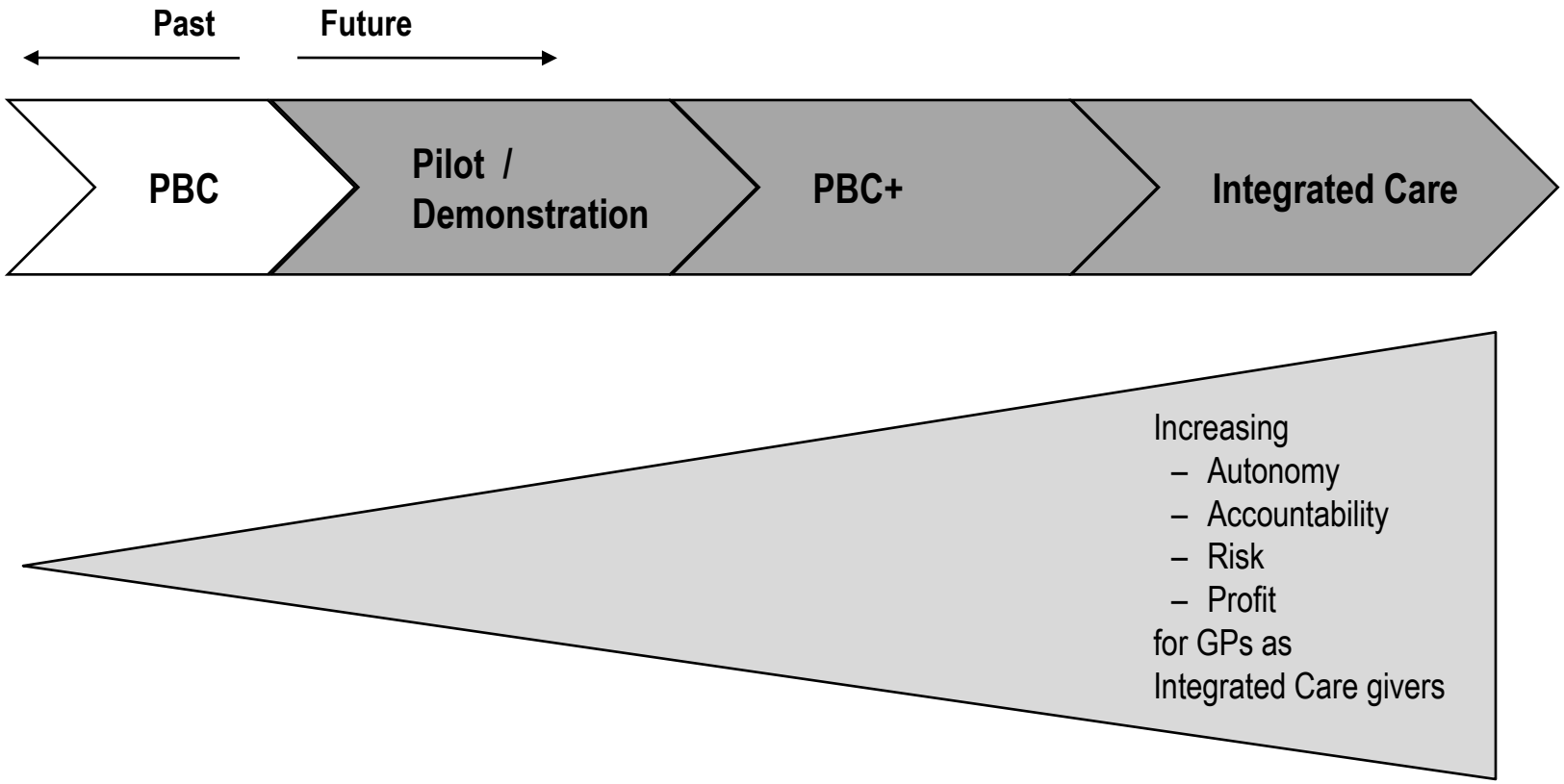
What is Integrated Care?

- **ONE SERVICE** – Arranging services around patient needs, not organisations (value-based pathways)
- **ONE TEAM** - Bringing together all clinicians and carers across organisational boundaries
- **ONE BUDGET** – Aligning incentives and accountability with optimal care, not organisational self-interest (delegated capitation sum at risk)

What is an Integrated Care Organisation?

- ICOs are provider organisations – not commissioners
- GP based – GP practices with their patient lists
- Additional partners for management, capital and management of some clinical services
- Groupings could be
  - GP practice group alone
  - GPs with local hospital (FTs)
  - GPs with provider arm of PCT
  - GPs with other organisation

Integrated Care would be delivered in phases where GP practices would assume more responsibility



Key differences between the phases

	PBC	Pilot / Demonstration	PBC+	Integrated Care
Budget	• Notional budget	• Notional budget	• Hard budget	• Capitated contract
Income	• None (minimal incentives)	• Administration fee for ICOs and GPs	• Savings from underspend	• Savings from underspend
Risk	• None	• Some refund of income for failure	• Some level of risk transfer from PCT to ICOs / GPs with well specified limits	• Substantial risk transfer from PCT to ICOs / GPs
Profit	• None (GPs keep 70% of savings for reinvestment decided by PCT)	• None	• Some share of underspend retained after Opex	• Full retention of profit after Opex

What capabilities must an ICO have?

- Performance Management with transparency of care decision, outcomes and economics
  - For internal management and monitoring
  - For external reporting
- Pathway design with control and management of pathways
- Financial viability of services and overspend risk

one service... one team... one budget.

We are (www.ihpclinics.com)

- Doctor led
- Founded specifically for Integrated Care (ICO)
- Arisen out of the need of doctors to overcome organisational boundaries for our patients

We partner with GPs in forming an ICO

- Management support
- Clinical services
- Capital (opex and risk underwriting)

How we do it?

- Define “Quality” in terms of patient benefits
- Redesign pathways with value-based economics
- Establish Performance Management cascade
- Specific initiatives for improvement areas

BENEFITS

- Seamless service across organisations
- Management of complete, patient-centred pathways
- Aligned incentives

What we offer today

Preparation

- Define overall scope of potential local pilot
- Review of your “national bid” and potential expansion
- Formulation of Proposal for local PBC+/IC Pilot
- Operational and financial plan

PBC+/IC Pilot

- Manage pilot, incl. performance monitoring
- Work with PCT and practices on ICO Proposal