NEW LOCAL GOVERNMENT NETWORK

Integrated commissioning

Chris Leslie

www.nlgn.org.uk

Change is necessary…

NLGN
NEW LOCAL GOVERNMENT NETWORK

- consumer expectations
- Post-deferential society + user activism
- Multi-agency involvement & network management
- Technology
- Finite resources
- Demographic & environmental challenges

}

- New decision-making processes
- New governing framework and ‘rules’
- Innovation
- Leadership with mandate for place
- New skills

Public service commissioning requires a wholesale shift in mindset…

NLGN
NEW LOCAL GOVERNMENT NETWORK

...and a transformation of management culture...

NLGN
NEW LOCAL GOVERNMENT NETWORK

Orthodox

- command-and-control
- Hierarchical management
- 'Siloed' departments
- Demand-led budgeting
- Cost-based procurement
- Linear tendering process

Strategic commissioning

- Learning and responsive
- Sustained market dialogue
- Governing through networks
- Pooling and enterprise
- Pro-community procurement
- Interactive pre-tender and post-contract debate

...which means tough scenarios for the public service manager...

NLGN
NEW LOCAL GOVERNMENT NETWORK

- Local Strategic Partnerships need to take on deal-making and contracting responsibilities
- PCTs, Police, JobCentrePlus, Schools need to work collaboratively and pool sovereignty (and resources) with local government
- Interchange between outsourcing and in-house
- Presumption against standardised nationwide contracting + active relationships with market

Procuring for Place?

User involvement

Outcome-based

Pooled resources and shared facilities

Reconnect commissioning with politics and accountability

The New Local Government Network is an independent think tank that seeks to transform public services, revitalise local political leadership and empower local communities.