OGC

NAO National Audit Office

OGC/GPS/NAO Conference on Commercial Skills for Complex Government Projects

15 February 2010

National Audit Office
157-197 Buckingham Palace Road
Victoria, London SW1W 9SP

Agenda

09:15-09:45	Registration and coffee.
09:45-09:55	**Amyas Morse** (Comptroller and Auditor General, National Audit Office) and **Nigel Smith** (Chief Executive, Office of Government Commerce): Welcome to the conference.
09:55-10:20	**David Finlay** (Director, Private Finance, National Audit Office): Summary of the National Audit Office report.
10:20-10:45	**Jane Grant** (Director, Capability Improvement Division, OGC): The OGC response to the National Audit Office report.
10:45-11:10	An external perspective: **Dave Connor**, Procurement Vice President Exploration & Production and Alan Schenk, VP Contracts Compliance, BP Exploration Operating Co. Ltd.
11:10-11:30	Coffee break.
11:30-12:30	Break-out discussion (Three groups).
	Theme 1: Managing commercial risk – standardisation and assurance.
	Theme 2: Making the most of commercial skills – discussing retention of commercial staff, cross government resourcing and secondment of staff between departments.
	Theme 3: Measuring the skills gap – how does government best determine its need for commercial skills/capability?
12:30-12:45	Feedback from themes.
12:45-12:55	Summary on how to take the development of commercial skills forward: **Mark Pedlingham** (Commercial Delivery Director, OGC).
12:55-13:00	Close to the conference: **Ed Humpherson** (Assistant Auditor General, National Audit Office).
13:00-14:00	Lunch

Ref: 9202

Short biographies of the speakers

Amyas Morse

Comptroller and Auditor General,
National Audit Office

Amyas Morse was appointed Comptroller & Auditor General on 1 June 2009. Amyas was born in Edinburgh, and is a member of the Institute of Chartered Accountants of Scotland. He led the Coopers & Lybrand practice in Scotland, before moving to London to manage the London City Office, and subsequently becoming the Executive Partner of the Coopers & Lybrand UK firm. When PWC was formed, he took on global responsibilities, and served as Global Leader of the Assurance Practice (audit and related services), and then as Global Managing Partner (Operations). Amyas joined the Ministry of Defence in July 2006 as the Defence Commercial Director. During his time as Commercial Director he was responsible for shaping the Department's relationship with industry, and he played a key role in the agreement of strategic commercial arrangements. More widely across government, he served as a member of the Major Projects Review Group, the Public Sector Board of CIPS, and on an NHS Project Board.

Nigel Smith

Chief Executive,
Office of Government Commerce

Nigel Smith joined the civil service as Chief Executive of the Office of Government Commerce in September 2007. He has a successful track record spanning over thirty years of leading major national and global companies. Most recently he has been responsible, as President of the Invensys Rail Group, for the strategic direction and business performance of the global rail industry activities of Invensys Plc. Prior to that, he explored various industrial buy-outs, with Venture Capital finance and spent some time on international consulting in Europe and Australia. From 1995 to 2001 he was Chief Operating Officer, then Chief Executive, of the Charter Group. Nigel started his career working on technology and industrial products with Dowty/T.I Group and GEC Marconi, where he held a number of Board positions including Projects Director, Commercial Director and Managing Director. As Managing Director of GEC Marconi Electronics, he was responsible for all Marconi's civil products businesses. Nigel Smith is a 2nd Permanent Secretary at the Treasury and a member of the Treasury Board. He is also the head of the Government Procurement Service and Project and Programme Management professions.

David Finlay

Director, Private Finance Practice,
National Audit Office

David is responsible for the NAO's external relations with the private finance sector. He is a chartered accountant whose career has spanned both the private and public sectors. David was one of the founding members of the NAO's team of private finance specialists and has led many of their important private finance examinations. These include PFI hospitals, refinancing, benchmarking and market testing, and their recent reports on the PFI programmes in the defence and waste sectors. David also runs the NAO programme of workshops on managing PFI relationships.

Jane Grant MCIPS

Director, OGC Capability
Improvement Division

Jane Grant is the Director of Capability Improvement at the OGC. The Capability Improvement Division was created on 4 January 2010 and brings together all individual and organisational capability building. This includes work to support the three OGC professions, namely the Government Procurement Service, Programme and Project Management and Property Asset Management and assessment of the procurement, project and asset management functions. Jane has spent her career in the civil service developing two career anchors; one as a learning and development professional and the other as a procurement professional.

Dave Connor

Head of E&P PSCM, Procurement
Vice President E&P, BP Exploration
Operating Co. Ltd

Dave Connor is responsible for BP's Global Procurement & Supply Chain Management organization. His team of approximately 800 professionals provides procurement and supply chain management services to 14 strategic performance units with a combined $25 billion in annual spend. He joined BP in March 2009 as a member of the Leadership Team in the Exploration and Production segment. Prior to joining BP, Dave was employed with Chevron Corporation for 25 years and served in leadership positions in business, commercial, project, and supply chain-related roles in six countries.

Mark Pedlingham, FCIPS, MAPM

Commercial Delivery Director, OGC

Mark has undertaken a wide range of posts within the MoD and now in the OGC. Following graduation as Mechanical Engineer, he gained a Diploma in Accounting and Finance and has since met the exacting requirements of two further professional bodies, the APM and the CIPS where he has recently been conferred with the title Fellow. Mark moved into the MoD Commercial function in 2000, first as a director with responsibility for the six Commands and the MoD Centre's Top Level Budget. He became the Director General Logistic Procurement, responsible for the effectiveness of procurement in the Defence Logistics Organisation, the Commands and the MoD Centre. He joined the OGC in September 2006 as the Director Strategic Supplier Development, became a Board member, as the Executive Director Markets, Suppliers and Skills. He is now the OGC's Commercial Delivery Director, tasked to ensure that high quality professional procurement support is provided to departments to assist in their strategic engagement of their key suppliers.

Ed Humpherson

Assistant Auditor General (AAG),
National Audit Office

Ed has been an AAG since 2007, having joined the NAO in 1993. He was appointed to the new NAO Board in July 2009. He is responsible for the NAO's work on business and economic affairs, including the audits of HMT, HMRC, DECC, BIS, and DfT. He is also responsible for coordinating the NAO's work on the use of Private Finance to deliver public services, the effectiveness of regulators and regulator reform, and the public sector's work with the Third Sector. He is currently coordinating the NAO's audit work on the Government's response to the financial crisis, including the nationalisation and recapitalisation of several key financial institutions.

Alan Schenk MBA

VP for Common Process, Contracting and Compliance for BP Exploration and Production.

Alan leads US and UK based teams in developing and deploying Category Management, Contracting and Compliance processes and standards across BP's worldwide upstream operations and major capital projects, including CM and Contracting process development and implementation, electronic contract management systems design and deployment and management of external and internal supplier audits and compliance programs.