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THE BUSINESS CASE FOR AND AGAINST SHARED SERVICES

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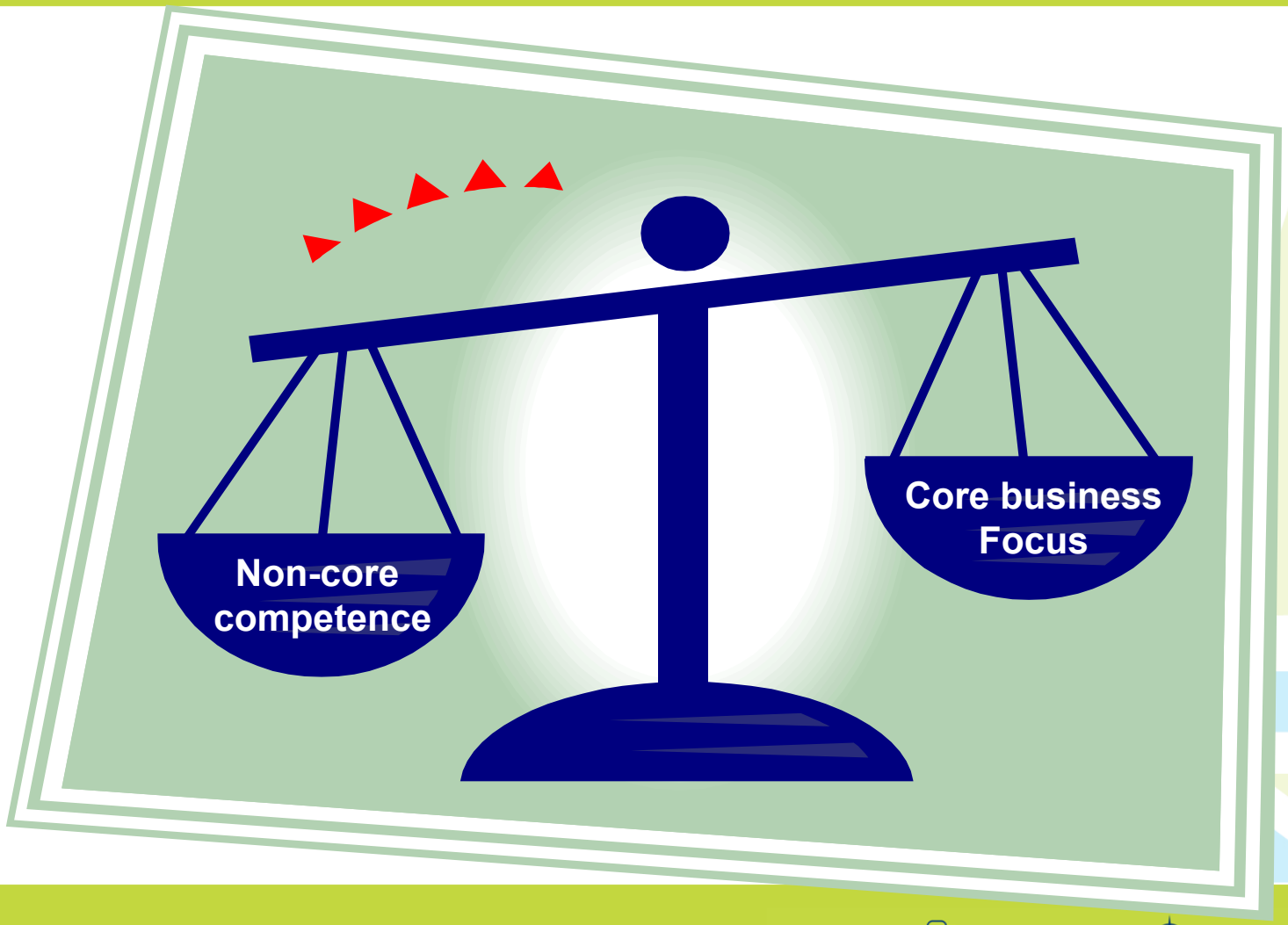
True of False?

Individual universities try to do too much for themselves, irrespective of their competence. In consequence, the day-to-day running of businesses they ***ought not*** be in takes away resources and attention from the academic core business that they ***ought*** to be good at.

Our challenge….



But what do we mean by Shared Services?

It's all a question of language…

- Do we mean….
  - Sharing of Back Office and Infrastructure Functions between Universities?

  Or……
  - Mutually beneficial partnerships with service providers?

So…….

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…we really don't mean shared services at all!!

Fundamental Concepts of Excellence

- Achieving Balanced Results
- Adding Value for Customers
- Leading with Vision, Inspiration & Integrity
- Managing by Process
- Succeeding through People
- Nurturing Creativity & Innovation
- **Building Partnerships**
- Taking Responsibility for a Sustainable Future

Building Partnerships

Excellent organisations see, develop and maintain trusting relationships with various partners to ensure mutual success. These partnerships may be formed, with amongst others, customers, society, key suppliers, educational bodies or non-governmental Organisations (NGO's).

The Future of Shared Services in Higher Education?

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~~Shared Services~~

Intelligent Partnerships

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