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PURCHASING & SUPPLY®

Developing Professional Networks

15th March 2011

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Agenda

CIPS – Who we are & What we do

CIPS – Some numbers

CIPS International development

CIPS Professional networks – member groups, branches & communities of practice

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CIPS – Who we are

- the largest professional body for purchasing and supply in the world.
- established in 1932 with headquarters at Easton House, Stamford
- a not for profit organisation - charitable status
- 1992 awarded a Royal Charter:
  - pre-eminent in purchasing & supply
  - professional expertise
  - operates in the public interest

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Easton House

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CIPS – Who we are

- leading member of the International Federation of Purchasing & Supply Management
- over 65,000 members worldwide, including *35,000* international members
- students in over 150 countries
- 225 study centres worldwide
- operates a wide range of international partnerships and affiliations with academic, professional and national bodies

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CIPS - An International Organisation

Majority of members overseas based

Group HQ

Australasia | **Southern Africa** | **China** | **Middle East** | **UK & Europe**

65,000 members in 150 Countries

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CIPS – Charter and Objectives

The core mandates within the CIPS Royal Charter are to "work in the public interest to promote high standards of skill and integrity" and "to develop and test skills"

CIPS international objectives include supporting poverty reduction, sustainable procurement, supporting the fight against corruption, capacity and capability building and improving standards and governance.

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CIPS – Our approach

As the lead body for the profession, one of CIPS' main aims is to promote high standards and deliver excellence in governance and procurement practice throughout the public and private sectors. This is achieved through a combination of professional, technical, advisory and research activities to support and advance thinking on procurement reform and best practice

CIPS is able to draw upon its international repository of information, extensive knowledge of national and international procurement, its existing qualifications framework and materials and the professional and technical research from its academic and practitioner networks and team of technical advisers.

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CIPS – What we do

- Knowledge management - harvesting, developing and sharing purchasing and supply knowledge
- People development
- Practice development
- Advocacy and representation
- Building communities of practice
- Learning facilitation
- Awarding body, regulated as per UK universities
- Vocational qualifications for professionals
- Demonstrating the professional knowledge and skills required in purchasing and supply

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CIPS – Our Passionate Belief

CIPS passionately believes that procurement will make a significant difference and contribution to:

- National & International prosperity
- Societal development
- Poverty alleviation
- Reducing opportunities for corruption

These are all aligned with the aspirations of entities such as DFID,

World Bank etc

Asia Development Bank

DFID Department for International Development

THE WORLD BANK

ADB

CIPS – How Can This Be Achieved?

CIPS cannot deliver this alone – it will be most effective if done through partnerships & alliances

CIPS operates on 4 levels:

- Strategic Alliances
- Affiliations
- Co-opetition
- Co-Destiny

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CIPS – How Does This Work?

- Work with like minded organisations in a spirit of collaboration, co-operation and mutuality to deliver the greater objective of good sustainable project outcomes

- Develop & build professional networks with a view to achieving those project outcomes

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CIPS Clients

CATERPILLAR®

DWP Department for Work and Pensions

TRANSNET

bp

Alcatel·Lucent

Perkins®

Rio Tinto

British Nuclear Group

BAE SYSTEMS

Hellenic Coca-Cola Passion for Excellence

MARKS & SPENCER

McLaren GROUP

Emirates

ERICSSON TAKING YOU FORWARD

BBC

nationalgrid

THE Carphone Warehouse

Karachaganak

HONDA

VT Group

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CIPS – Professional Networks

- A primary strategic international objective is to develop new & existing communities of practice
- CIPS supports these communities through member groups, branches and forums which provide valuable networking opportunities.
- Developing the knowledge and skills base of the community ensures the best use of all resources, leading to higher standards of integrity and ethical behaviour resulting in improved procurement performance.
- CIPS strongly believes that a greater understanding of improvements in public sector procurement, good governance and better public expenditure management are critical elements in the fight against poverty.

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CIPS – How to Develop Professional Networks

- Procurement must be understood as a strategic function in government
- The function must become a career of choice and be recognised as a profession
- To be recognised as a profession those in public procurement roles must be appropriately qualified
- Professional qualifications foster a sense of belonging to a professional cadre

ADB

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CIPS Professional Qualifications

Level 2 – Introductory Certificate in Purchasing and Supply

Level 3 – Certificate in Purchasing & Supply (UK)

Level 4 – Foundation Diploma in Purchasing and Supply

Level 5 – Advanced Diploma in Purchasing and Supply

Level 6 – Graduate Diploma - leading to MCIPS + 3 years relevant experience

Level 7 - Executive Diploma

NB: Levels reflect the QCA –National Qualifications Framework

CIPS Professional Qualifications

These qualifications are based upon UK National Occupational Standards for supply chain management and international trade and services

The qualifications span technical, operational, managerial and strategic job activities and incorporate 3 key business concepts:

- general business acumen
- management and leadership attributes
- professional SCM skills and knowledge

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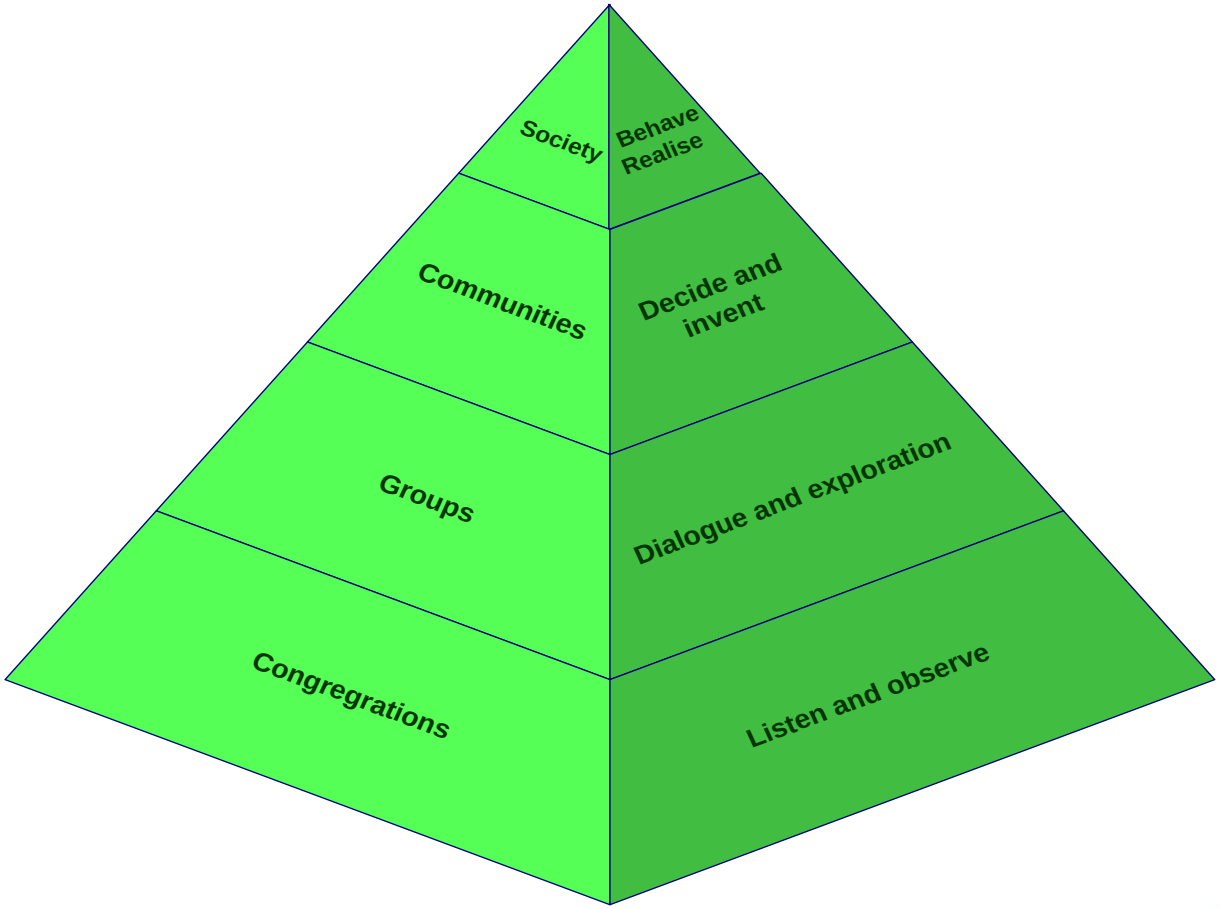
Professional Networks

- Communities of Practice
- Member Groups
- Branches
- Joint Groups

What is a Community of Practice?

- Group of likeminded professionals that will include all stakeholders of public procurement – e.g. finance, auditors, anti-corruption commission
- Will also include procurement practitioners, those with some responsibility for procurement or have an interest in procurement
- Get together in formal & informal forums to exchange ideas, experience & discuss procurement issues
- Build a body of knowledge

The Wisdom of Crowds



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Support for a Community of Practice

- CIPS is committed to providing support to its members regardless of location
- To achieve this CIPS has established a number of Member Groups and Branches globally
- Member Groups are established initially prior to becoming formal CIPS Branches
- Communities of practice are developed from the CIPS membership, employers and other interested stakeholders

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Support for a Community of Practice (2)

- When supported by a valid business case CIPS can possibly supplied limited finding for an inaugural event
- Provide communication and marketing support for events
- Provide speakers when members are travelling in the region
- Provide support to help develop the profession in the country

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What Does a Community of Practice Look Like?

- May be made up primarily of CIPS members

- Establish a steering group to manage the group programme

- Encourage participation from across public procurement at all levels as well as the private sector

- Membership should also include educational institutions, government bodies, NGO's. CSO's etc

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What Does a Community of Practice Do?

- Develop a programme of activity
- Promote the profession
- Showcase developments to date to build momentum in developing procurement as a career of choice
- Engage the private sector & civil society organisations to support development of effective & efficient procurement
- Be advocates & champions of the profession

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How Many Communities of Practice Are There?

- CIPS has established a number of member groups and branches which are the forerunners of CoP's
- CIPS Global membership is 65,000 currently

Currently there are:

- UK – 45 Branches
- International – 11 Branches, 6 Member Groups

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CIPS Branches

- UK – 45 Spread across England, N Ireland, Scotland & Wales

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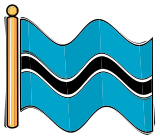
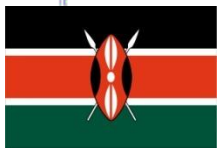
CIPS Branches

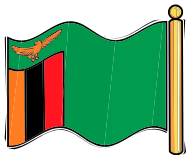
- International Branches – Africa
- Botswana
- Ghana
- Kenya
- Malawi
- Nigeria
- Uganda





CIPS Branches

- International Branches – Africa
- Zambia

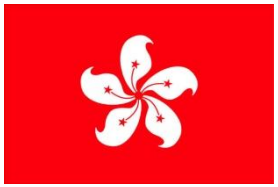


- Zimbabwe

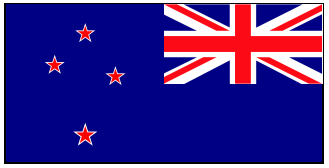
CIPS Branches

Rest of the World

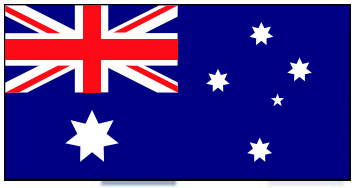
- Hong Kong



- New Zealand



- Australia



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CIPS Member Groups

- Asia – Malaysia, Singapore, Thailand
- Middle East - Dubai
- Caribbean – Trinidad & Tobago
- Africa – Swaziland, Lesotho

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CIPS Member Groups – Where Next?

- Bhutan?
- Bangladesh?
- Philippines?

Why get involved? (WIFM)

- Help shape & develop your profession
- Be a pioneer & champion in your country
- Raise you profile within your Ministry, the Government, the country
- Enhance your knowledge & that of your peers
- Enhance career prospects
- Help the institute develop its body of knowledge in relation to good practice in the particular country or region

Why get involved? (2)

- Enhance career prospects
- Help the institute develop its body of knowledge in relation to good practice in the particular country or region
- Develop the body of knowledge in Bhutan
- Opportunity to speak at events

Questions?

Contact details:

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