

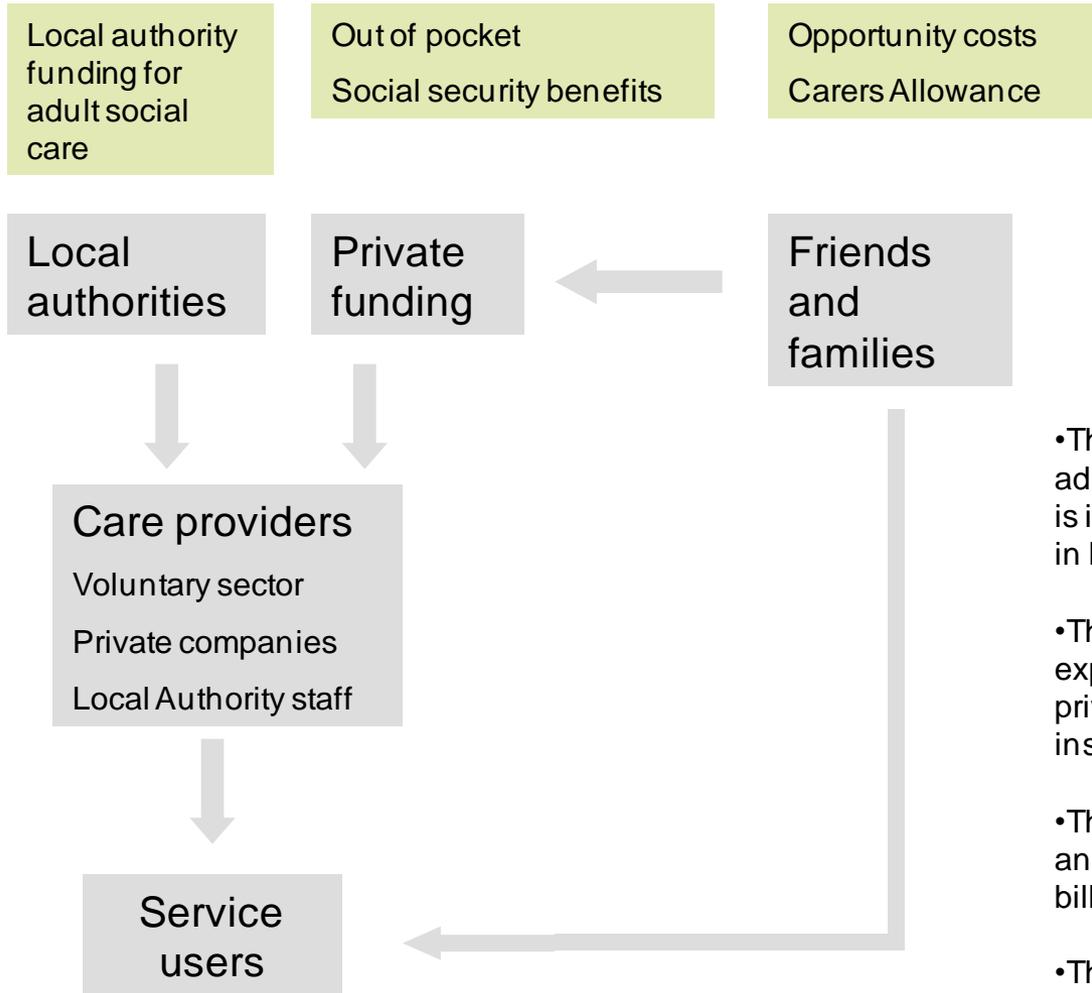


**Cass Business School**  
CITY UNIVERSITY LONDON

# **The future funding of social care in the UK**

Professor Ies Mayhew  
Faculty of Actuarial Science and Insurance  
Cass Business School  
UK Carers Conference  
Leeds July 2010

# Present system of adult social care



- The UK spends about £19 billion a year adult social care of which £13.4 billion (70%) is in institutional care and £5.7 billion (30%) in home care.

- The public sector accounts for 65% of all expenditure and the private sector 35%. Of private expenditure around 80% is spent on institutional care and 20% on home care.

- The value of informal unpaid care by friends and relatives is estimated to be around £58 billion.

- The total value of LTC is approximately £76 billion a year on this basis.



# Relevant demographic trends (UK)

- The number aged 65+ will increase from 9.8m in 2009 to 12.4m in 2020 and the number aged 80+ from 2.8m in 2009 to 3.6m in 2020
- A female reaching 80 in 2001 had a 2.7% chance of reaching 100 whereas a female of the same age in 2020 has a 12.3% chance
- Male and female life expectancies at age 50 appear to be converging at ~35 years by 2020
- The gap between Healthy Life Expectancy and Life Expectancy is increasing and so potentially more years will be spent needing care



# Green/white paper proposals

- **Self funding:** Everyone would be responsible for paying for their own care. The Green Paper rules out this option because 'people cannot predict what care and support they will need'.
- **Partnership:** Everyone entitled to care would have a proportion of their basic care and support costs paid for by the state. The remainder would be paid for out of pocket.
- **Insurance:** Everyone would be entitled to some support just as with option 2. but there would be additional enabling support based on insurance either state or privately operated.
- **Comprehensive:** Everyone over retirement age who had the resources to do so would be required to pay into a state insurance scheme (suggested range £17k to £20k)
- **Tax funded:** People would pay tax throughout their lives which would be used to pay for all the people currently needing care. This is also ruled out because 'it places a heavy burden on people of working age'



# Strategic issues arising

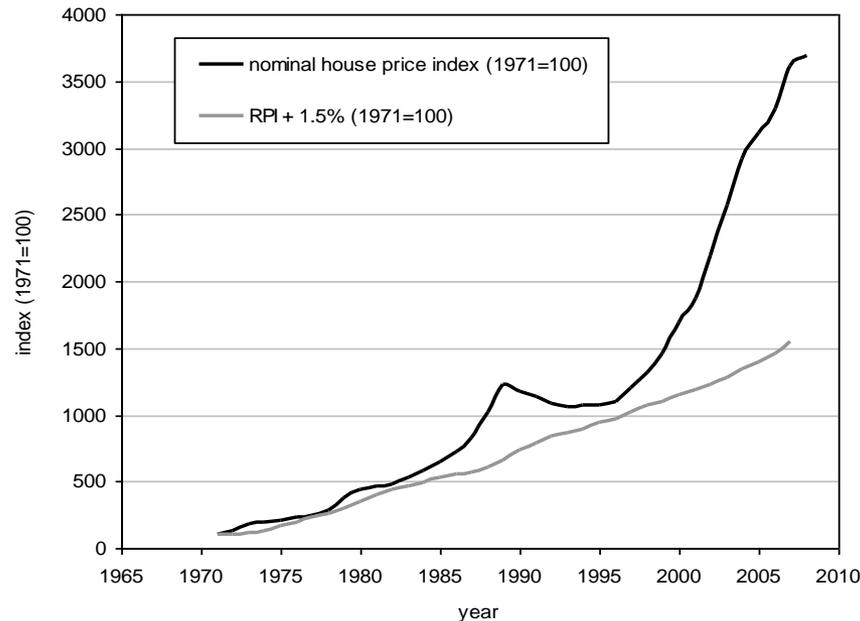
- More older people in frail health needing support
- Insufficient personal income to pay for institutional care
- Taxation route could result in moral hazard (e.g. work disincentives, reduction in informal carers)
- There is crowding out of private finance products due to system complexity and policy uncertainty
- Generally poor planning and ignorance in families ('the state will look after me')
- In old age people's assets generally may be more valuable than their incomes ('asset rich income poor')

# Income and wealth in UK households age 65+ (based on ELSA)

- The probability of needing LTC in later life is high, but for institutional care it is relatively low (about 35% in the case of females)
- Over twice as many females as males are in institutional care but they are least able to afford it
- Only 400k households out of 6.5m age 65+ households can afford institutional long term care for more than 1 year on the basis of income, but this increases to 3m if savings are included
- If housing wealth is taken into account then 4.6m households could afford care for more than 1 year
- Of the 1.8m households that *cannot* afford care for more than one year if housing wealth is included, 0.9m are female only, 0.4m male only, 0.4m couple households and 0.1m other



# House prices versus RPI



## House prices versus RPI:

Chart shows how house prices have moved relative to the RPI. In 1971 the value of a house would have roughly pay for 3.7 years worth of care. In today's prices it would pay for approximately 8.8 years.



# Financial products for LTC

3 classes of product: 'point of need', 'point of retirement', 'any time'

- Equity release products
- Top up insurance
- Immediate needs annuities
- Accelerated life insurance
- LTC bonds/trust fund
- Disability Linked Annuities



# Why LTC bonds?

- Large population that cannot afford any LTC
- Like premium bonds but would pay out only if LTC needed otherwise go to estate or pay funeral expenses
- Would pay monthly prizes e.g. like premium bonds
- Would accrue interest just as in a bank
- Experience tells us that people on low income buy premium bonds, lottery tickets etc.
- Would at least be a contribution and would attune the population to saving for care in old age



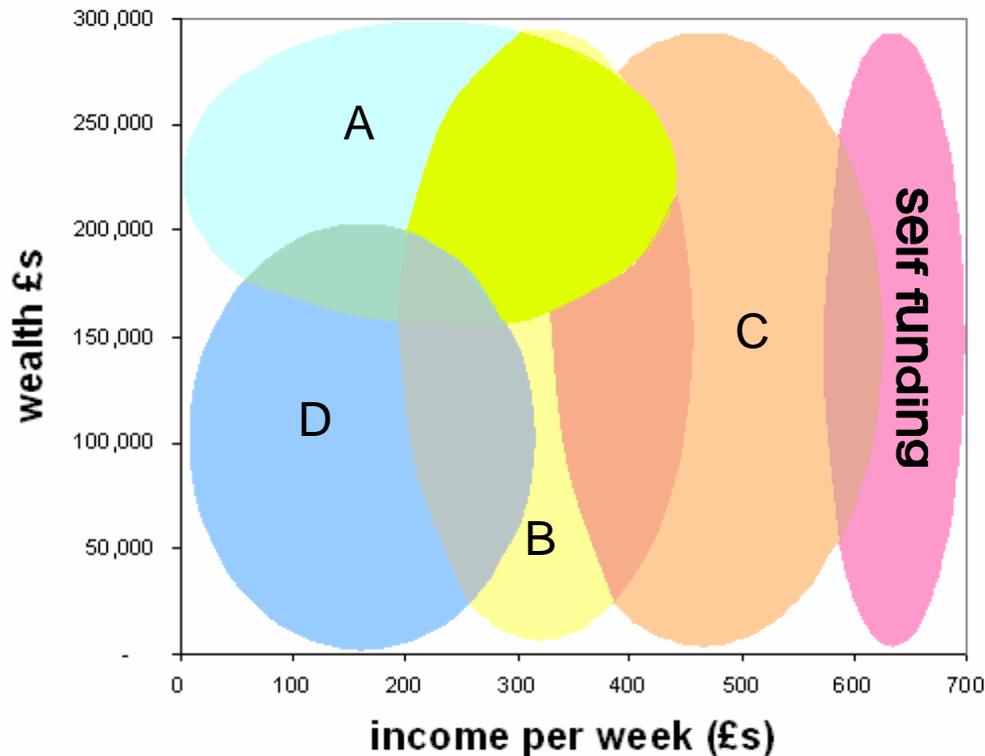
# How do DLAs work?

- Works like a pension annuity
- But:
  - Higher payments if become disabled
  - Even high payments if go into care
  - Actuarially fair
- It works by trading off competing risks since LTC risk tends to be negatively correlated with longevity risk



# What is the market?

## Income-wealth map and market penetration



### Key

- A= Equity release
- B= top up insurance
- C= DLA
- D= LTC bonds

Something for everybody.....



# Means testing

- Complex to understand
- Disincentive to save and crowds out private finance solutions
- Unfair because people just above the threshold have no state support or limited means to insure against risk
- Its not what people want (Green Paper consultation)



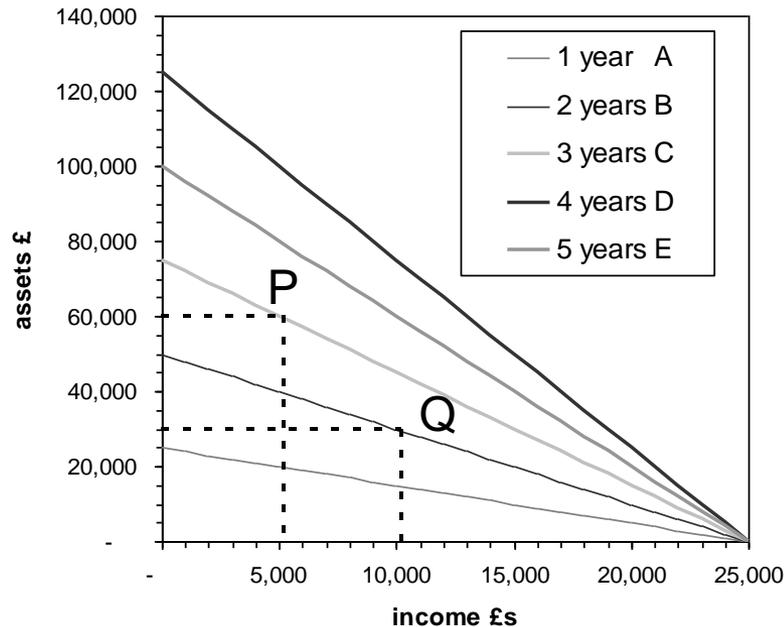
# Principles on new form of means testing

- All people should receive something unless they are self-funders
- It should be based on income and assets
- It should not dis-incentivise people to save
- It must be fair and transparent!
- It should be affordable in terms of public expenditure

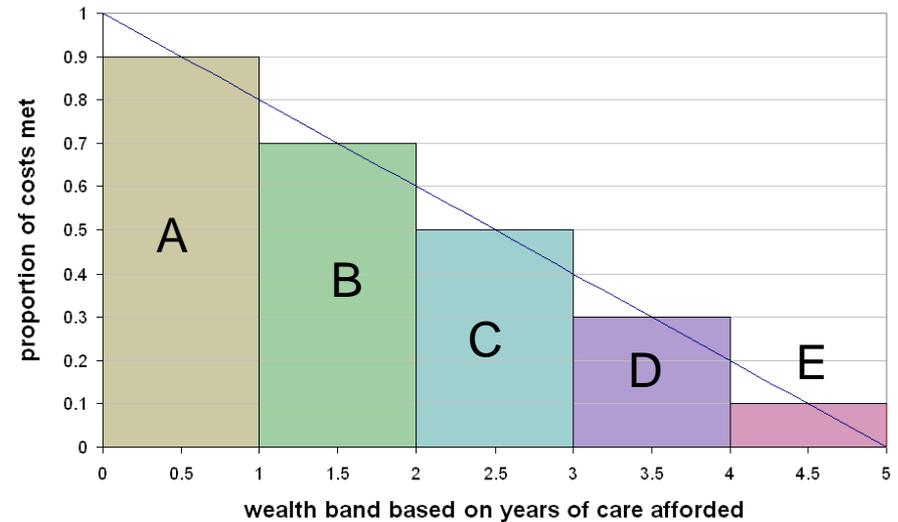


# Means testing or wealth testing?

Stage 1



Stage 2



1. People are placed into 'wealth bands' according to the years of LTC they can afford based on both income and assets.
2. People needing LTC receive a proportion of their LTC costs based on which band they are in as shown in example





# Example

- Assume that the value of the state pension and other benefits is worth £10k per year and that care costs £25k a year
- Based on the rates shown a person in each band would receive:
  - A: £13.5k  $(£25k - £10k) \times 0.9$       shortfall £1.5k
  - B: £10.5k  $(£25k - £10k) \times 0.7$       shortfall £4.5k
  - C: £7.5k  $(£25k - £10k) \times 0.5$       shortfall £7.5k
  - D: £4.5k  $(£25k - £10k) \times 0.3$       shortfall £10.5k
  - E: £1.5k  $(£25k - £10k) \times 0.1$       shortfall £13.5k
  - >E nothing

*Rates are illustrative only and actual rates would need to be affordable in public expenditure terms*

# And finally...the suggested role of the state

To:

- Provide regulation
- Provide incentives for people to take them up e.g. through the tax system
- Clarify the role of the state in terms of the state entitlement people can expect based on a unified assessment system
- Make it easier to get financial advice and direction at points of need or contact
- Covering risks that the market cannot handle
- Improve the quality and efficiency of care services





**Cass Business School**  
CITY UNIVERSITY LONDON

**END**

[lesmayhew@googlemail.com](mailto:lesmayhew@googlemail.com)

Article forthcoming in The Economic Journal:  
“Paying for long term care with private finance”