

New Money for Councils

New Service Models & Revenue Generation

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The scale of Lancashire's Challenge

2011 – 2014 Savings Requirement

£180m

Challenges

- Culture Change Needed**
- Maximise “Below the line” Savings**
- No Compulsory Redundancies**

One Connect Limited

- **60:40 – BT:LCC**

- **Core Services**

- **ICT**
- **HR & Payroll**
- **Customer Contact**
- **Procurement**

£45m p.a

- **Secondment Model**

- **Lancashire Based**

One Connect Savings

	£m
2011/12	7
2012/13	9.5
2013/14	14

