



#### Higher Education Funding Council for England









### Processing the Impact of the Universities Modernisation Fund

Steve Butcher

**21 November 2011** 

#### **CSR** announcement

### Department for Business, Innovation and Skills (£ billion):

	Recurrent	Capital	Total
2010-11	16.7	1.8	18.6
2011-12	16.5	1.2	17.6
2012-13	15.6	1.1	16.7
2013-14	14.7	0.8	15.5
2014-15	13.7	1.0	14.6



#### **CSR** announcement

- Overall resource savings of 25 per cent, including 40 per cent savings from reform of higher education
- Reduction from £7.1 billion to £4.2 billion for teaching and student support costs
- Science funding maintained in cash terms at £4.6 billion

### The funding challenge

BIS December 2010 grant letter to HEFCE (£million):

Recurrent	<b>2010-11</b> 6,680	<b>2011-12</b> 6,307	<b>2012-13</b> 5,515
Capital	532	223	245
Total grant	7,212	6,530	5,760
BIS loans	2,500	2,600	3,600
Total funding	9,712	9,130	9,360



#### Efficiencies

"We expect universities and colleges to continue to deliver efficiencies, in all elements of teaching, research and administrative activity, over the coming years"



HEFCE 20 December 2010 grant letter, paragraph 21

# Implications for universities and colleges

Increased drive for efficiencies:

Within institutions, through

- More effective procurement
- Better use of space



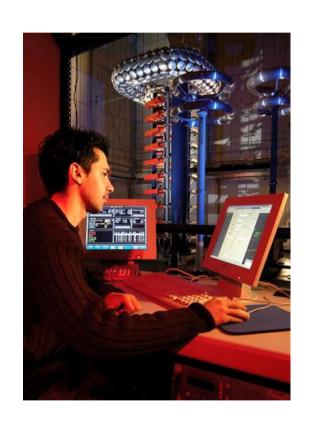


# Implications for universities and colleges

Increased drive for efficiencies:

Across institutions, through

- More collaborative procurement
- Shared services
- UUK Efficiencies and Modernisation Group





### Shared Services & Collaborative Procurement

- UCCA 1960s
- Purchasing Consortia
   1970s
- JANET 1980s
- HESA 1990s











#### Universities Modernisation Fund

£20 million provided "to be invested in delivering economies through the increased use of shared services, particularly in support functions, and collaborative procurement."

BIS grant letter to HEFCE June 2010



#### **UMF** Vision

If I'd have asked customers what they wanted, they would say faster horses ."

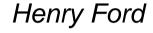
Henry Ford





#### **UMF** Vision

If I'd have asked customers what they wanted, they would say faster horses ."







#### **UMF** Vision

I skate to where the puck is going to be, not where it has been .



Wayne Gretsky



#### Universities Modernisation Fund

#### HEFCE approach:

- Could have left to the market
- Focusing public funds to:
  - share risk
  - accelerate timescales and
  - tailor to HEIs needs
  - helping address the cultural issues





### University Modernisation Fund

- £½m benchmarking
- £1m shared services
- £6m procurement
- £2½m Admin applications
- £10m data centres and research applications





### Universities Modernisation Fund: Shared Services

- White Rose Grid: Developing Service Based Software Provision for Regional Grid Systems
- Higher Education Careers Service Unit (HECSU): Higher Education Degree Datacheck
- AMHEC with GuildHE: Shared Legal Services
- University of Hertfordshire: Professional Managers of the Future - recruiting and developing graduate talent within HEIs
- British Universities Film and Video Council: Development of a catalogue and access to licensed copies of locally held previously broadcast content





#### HEDD.ac.uk

- Look-up database of valid UK degree-awarding bodies - past and present
- Online, real-time student verification service for enquirers
- Suite of enquiry management tools including tracking, auditing and reporting
- Developed and owned by the sector for its member HEIs.
- Will save on current £2million burden of work for registries.

#### **Benefits to Students and Graduates**

- Improves the Student Experience enhanced service from HEIs
- Exposes bogus candidates fairer employment and study opportunities
- Exposes bogus institutions exploiting candidates
- Protects the investment of genuine individuals both time and money



#### **Benefits to UK**

- Reduction in fraud
- Exposes bogus institutions and degree mills
- Reassures domestic and international students and applicants to HE
- Competitive edge in a global HE marketplace
- Shared Service for HEIs saves public money



### **Progress**

- 150+ HEIs engaged with HEDD so far
- 50 visits and demonstrations
- 35 positive but will take time.
- Sheffield Hallam now live in Beta.
  - After two weeks:
  - 62 enquirers made 94 verification checks
  - 3 cases of grade inflation
- Manchester and Essex live next



### Universities Modernisation Fund: e-Procurement

Implementation & Development of Institutional e-Marketplaces

£5.0 million

Sector Generic e-Marketplace (GeM)

£1.0 million

Total £6.0 million

# Universities Modernisation Fund: Administrative Applications

Systems and Services Procurement Service £600k

Research Management and Administration

Service £1.1 million

Service to secure distribution of electronic

documents £200k

Electronic Resource Management shared

service £600k

Total £2.5 million

## Universities Modernisation Fund: shared data centres

Shared data centres: brokerage £1.5 million

Core infrastructure (hardware) £2.0 million

Shared data centres: management applications and infrastructure

£4.9 million

Shared data centres: developing sustainable financial model

£100k

Shared data centres: research data management and data backup services

£1.5 million

Total £10 million

#### **UMF** Efficiencies

#### **Principles**

- Based on costed business case
- Rigorous governance processes
- Demonstration of a need
- Demonstration of a potentially sustainable service
- Demonstration of efficiencies



# Data Centre Efficiency Case (5 years)

 3 data centre builds avoided



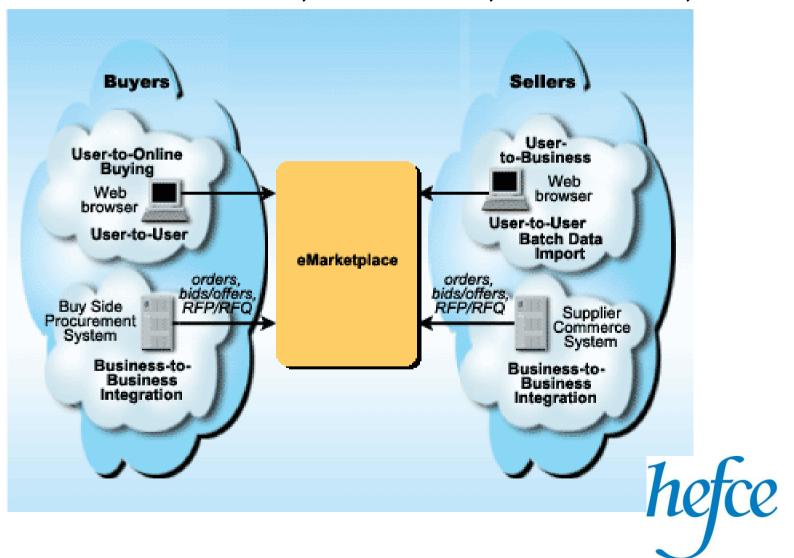
- 1100 servers virtualised
- 40 HEIs engaged
- 1 data set reuse per HEI

*NPV £54,547,000* 



### E-Marketplaces

Science Warehouse, Parabilis, SciQuest, @UK



# E-Marketplace Efficiency Case (5 years)

- 45 New Implementations
- 21 e-Marketplace developments
- OGC efficiency £41 per transaction
- Estimated Annualised benefit £19,000,000



# Demonstration of Delivery Case Study

Process Saving	Cost saving
Catalogue browsing and searching	£7.00
Electronic approval workflow	£14.00
Electronic order delivery	£3.50
Goods receipting	£3.50
Integration with finance application	£7.00
Electronic invoice delivery	£2.50
Electronic invoice matching	£2.50
Electronic payment	£1.00
Total	£41.00

# Case Study THE UNIVERSITY of York

Efficiency Saving Jan – Jun 2011	Total OGC saving	
Electronic workflow efficiencies	£99,806.00	
Catalogue browsing and searching	£49,903.00	
Goods receipting	£24,951.50	
Invoice matching	£36,645.00	
Total	£211,305.50	

Processed Spend Jan 2011 – June 2011 **£1,955,474.75** 



### Case Study

THE UNIVERSITY of York

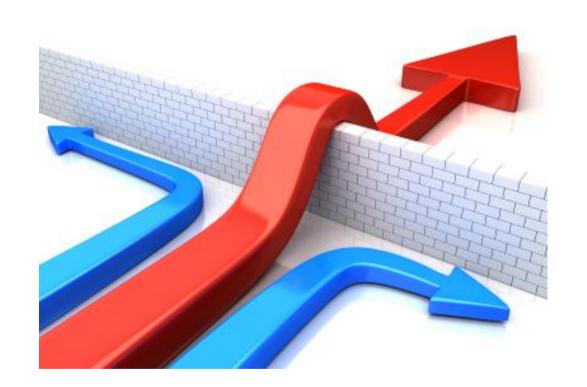
Vital Statistics to Date	£
Audited Efficiencies	£211,305
Extrapolated first year efficiencies	£420,000
Business Case Efficiency Case	£233,000



#### Barriers to shared services

VAT

Culture









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